

If you do not speak or read English, we will provide interpretation services at no cost to you. Tell the person who is helping you that you need an interpreter or for more information call 802-862-6244.

Ako ne govorite ili čitate engleski, besplatno ćemo vam pružiti usluge prevođenja. Recite osobi koja vam pomaže da vam je potreban prevodilac ili pozovite 802-862-6244 da dobijete više informacija.

إذا كنت لا تتحدث الإنجليزية أو تقرأها، فسنقدم لك خدمات الترجمة الفورية مجانًا. أخبر الشخص الذي يساعدك بأنك بحاجة إلى مترجم فوري أو للحصول على مزيد من المعلومات، يرجى الاتصال بـ 6244-802-802.

Si no habla ni lee en inglés, prestaremos servicios de interpretación sin costo para usted. Avísele a la persona que lo esté ayudando que usted necesita un intérprete o, para obtener más información, llame al 802-862-6244.

Si vous ne parlez pas ou ne lisez pas l'anglais, nous vous fournirons des services d'interprétation gratuits. Indiquez à votre interlocuteur que vous avez besoin d'un(e) interprète ou pour plus d'informations, appelez le 802-862-6244.

तपाईं अङ्ग्रेजी बोल्नुहुन्न वा पढ्नुहुन्न भने, हामी तपाईंलाई निःशुल्क रूपमा दोभाषे सेवाहरू उपलब्ध गराउने छौं। तपाईंलाई दोभाषेको आवश्यकता भएको बेला मद्दत गरिरहेका व्यक्तिलाई बताउनुहोस् वा थप जानकारीका लागि 802-862-6244 मा फोन गर्नुहोस्।

Soki yo okoki te koloba to kotanga Anglais, tokosunga yo na bolimboli ekozala ya ofele. Yebisa moto oyo azali kosunga yo ete yo esengeli ozala na moto ya bolimboli nto mpona koyeba makambo misusu benga 802-862-6244.

Nếu quý vị không nói hoặc không đọc được tiếng Anh, chúng tôi sẽ cung cấp dịch vụ thông dịch miễn phí cho quý vị. Hãy nói với người đang giúp quý vị rằng quý vị cần thông dịch viên hoặc để biết thêm thông tin, hãy gọi số 802-862-6244.

如果您不会讲英语或读英语,我们将免费为您提供口译服务。告诉您的协助人员您需要口译员,或致电 802-862-6244 了解更多信息。

Haddii athy engky hathylaany amy eng akhriye korny Af-Ingiriis, wayba ky siyye doongny etheeg turjumaang oo bilaash eh. Eng sheeg langky ky kaalmeeyow in athy eng baahangty turjumaang amy walaaghy warbihing siyaathy eh weer 802-862-6244.

Ikiwa huna uwezo wa kuzungumza au kusoma Kiingereza, tutatoa huduma za ukalimani bila malipo. Mwambie mtu anayekusaidia kuwa unahitaji mkalimani au piga simu kwa 802-862-6244 ili upate maelezo zaidi.

หากคุณไม่สามารถพูดหรืออ่านภาษาอังกฤษได้ เราจะให้บริการล่ามโดยไม่มีค่าใช้จ่าย โดยให้แจ้งบุคคลที่ช่วยเหลือคุณว่าคุณต้องการล่ามหรือข้อมูลเพิ่มเติม โดยโทร 802-862-6244

Haddii aadan ku hadlin ama akhrin karin af Ingiriiska, waxaan kuu samayn doonaa adeegyada turjumaanka oo bilaash ah. U sheeg qofka ku caawinaaya inaad u baahan tahay turjumaan ama xog dheeraad ah wac 802-862-6244.



Shared Equity Program HOMEOWNERSHIP APPLICATION

This application is required to purchase a home through Champlain Housing Trust (CHT). We need complete information to have a fair and consistent process for selecting buyers. Income verification is required by our funding sources. Incomplete applications will not be processed until all paperwork has been submitted.

On page 3 is a list of required supporting documents. **Do not submit originals**—we will be securely disposing of all paper files and you will need your original paperwork for other aspects of buying a home.

Please use another sheet of paper for any section, if needed.

If you need help filling out this application or have questions, please contact us at buyahome@getahome.org or (802) 861-7373.

Return Application to: ATTN: The Shared Equity Program Champlain Housing Trust 88 King Street Burlington, VT 05401

OR electronically to our secure Dropbox link: www.dropbox.com/request/2TBK9oNMcou7ia9qenlc

Once we receive your complete application, **please allow two weeks for processing**. Completing this application does not guarantee that you will be eligible or be able to purchase a home through Champlain Housing Trust.

After your application has been reviewed, a CHT staff member will contact you to let you know if you are eligible for a CHT purchase or if we need more information.

HEADQUARTERS 88 King Street, Burlington, Vermont 05401 P: (802) 862-6244 F: (802) 862-5054					
FRANKLIN/GRAND ISLE 13 Lake Street, St. Albans, Vermont 05401 P: (802) 527-2361 F: (802) 8527-2373					
WWW.GETAHOME.ORG	THIS ORGANIZATION IS AN EQUAL OPPORTUNITY EMPLOYER AND PROVIDER				



EQUAL HOUSENS

Steps to Qualify for Purchasing a Shared Equity Home



Step 1: Complete HomeBuyer Education Workshop and Counseling

CHT requires households interested in the Shared Equity Program to complete our HomeBuyer Education Workshop and one-on-one counseling before applying for the program. Certificate of completion expires in three years.



Step 2: Attend Shared Equity Informational Meeting

To fully understand the benefits and requirements of our Shared Equity Program this FREE 1 hour meeting is required for anyone considering purchasing a home through our program. Attendance required within 12 months of purchase.



Step 3: Complete the Pre-Application

To be eligible to purchase a home through the Shared Equity Program there are some minimum requirements. This pre-application form will help determine if you are ready to complete the full application for the program.



Step 4: Complete the Full Application

If you meet the basic requirements of the pre-application, you are able to submit the full application. This application provides us with the necessary information to assess your eligibility for our Shared Equity Program. We require many documents to verify your income and assets to complete your application. These are listed on Page 4.



Step 5: Meet with a CHT Approved Lender

To finalize your eligibility for the Shared Equity Program, you'll need to obtain a pre-approval letter from a lender that works with Champlain Housing Trust.



Step 6: Enter Buyer Selections for Homes

Once your full application is complete and CHT has let you know that you qualify for the program, you'll be able to enter into the Buyer Selection for homes that you like and that are affordable to you based on CHT's Financing Policy.

Eligibility for Purchase of a Champlain Housing Trust Home

In addition to the steps above, you must meet the following criteria to purchase a home through CHT:

- 1. Be deemed <u>purchase ready</u> by a NeighborWorks HomeOwnership Center of Vermont (within the last six months) and be in a position to afford a mortgage for the property of interest. Your credit report must reflect the fact that you will likely be eligible for a mortgage. Our CHT financial counselor will do this after your HomeBuyer Education Workshop.
- 2. Be deemed income-eligible and asset-eligible for the property based on the restrictions of the funding source(s). Some homes have income restrictions lower then the regular program because of the funding needed to make them affordable.
- 3. Not have an ownership interest in another primary residence at time of purchase.
- 4. Be prepared for closing costs to range from \$10,000 to \$12,000 dollars. There is a *minimum* \$3,000 personal savings requirement. The rest of the closing costs can come from gifts, loans, or other sources.
- 5. If you are a resident in a CHT home, you must be in good standing, not owe CHT any money, or be under eviction. If you are a past resident in a CHT home, you must not have been evicted for cause or owe CHT any money.
- 6. Meet CHT's Financing Policy regarding the specific home that you want to purchase. This policy is reviewed in the Informational meeting and emailed to attendees.
- 7. If you owned a CHT home before that was foreclosed upon or that CHT had to purchase to save it from neglect or foreclosure, additional requirements will apply.

Required Documentation Checklist

The following documents for all household members must be submitted with this application before it can be processed.

Included	Doesn't Apply	You Must Submit the Following Documents for Your Application to be Processed
		1. Completed application, signed and dated Certification and Acknowledgments
		2. Copies of your most recent pay stubs. If your income varies please submit 3 months of paystubs. If it does not, submit 1 full month.
		3. Verification of all other sources of income (Social Security, Social Security Disability, pension, housing assistance payments, etc.)
		4. Complete copies of your most recent Federal income tax return, including your W-2's and attached schedules. We do not need your state return.
		5. If you are self-employed (full or part-time), submit a year-to-date profit/loss statement AND projected income for the current year AND the previous two years of federal income tax returns including all attached schedules.
		6. Three months of checking account(s) statements (just the summary page is fine). Be sure the bank name, your name, balance, date and at least a partial account number are listed.
		7. A copy of your most recent savings account(s) statement. Be sure the bank name, your name, balance date and at least a partial account number are listed.
		8. A copy of the most recent statement from all other assets (stocks, bonds, CDs, money market accounts, IRAs, 401K, cash value of life insurance policies, etc.) verifying the current balance and interest rate or annual dividend payment. Be sure the bank name, your name, balance, date and at least a partial account number are listed.
		9. If you are receiving any other form of down payment assistance (a personal gift and/or aid from another program), submit a letter from said 3rd party stating the amount of assistance and any terms and conditions that may apply.
		10. If you receive child support or spousal support, submit a copy of court-order stating custody arrangements and child and/or spousal support payment information including amount and frequency.
		11. If you currently own a home or other real property, submit a recent appraisal of that home or most recent Assessor's statement, and your most recent mortgage statement. Your current home must be under contract to be able to purchase a Shared Equity Program home.
		12. If you are disabled and require a property with accommodations, submit a description of the accommodation(s) needed.
		13. Your credit report from a third party (i.e. lender or credit website). We cannot use your credit report pulled by the CHT Counselor.

If there's a property you are interested in, please submit the following documents to be included in the buyer selection:

A current pre-approval letter from a lender that works with CHT for the amount of the home, stating the principal amount, interest rate, front and back end ratios, estimated PITI payment, type and terms of your loan (no more than 60 days old).

PART 1: Household Information

Demographic information is collected for anonymous reporting to funders and grant applications. No eligibility decisions are based on this information.

PRIMARY APPLICANT				
First Name	Middle Name	Last Name		
Birth Date (mm/dd/yyyy)	Gender	Email Address		
Home Phone Number		Work Phone Number Do you receive text messages? Yes No		
Mailing Address Address line 2 City	State ZIP	Physical Address (if different) Address line 2 City State ZIP		
Marital Status Married/Domestic Partner Single Separated Divorced Widowed Ethnicity Hispanic Not Hispanic Were you born in the USA Yes No	Race American Indian, Aleut, Eskimo, or Alaska Native Asian Black or African American Caucasian or White Native Hawaiian or Pacific Islander Multiple race Race not listed	Education Attainment Less than High School Diploma High School Diploma or equivalent Some post-secondary education Certification from vocational or tech training program Associate's degree Bachelor's degree Master's or other graduate degree	Employment Status Self-employed Work full-time for employer Work part-time for employer Homemaker Full-time student Permanently unable to work Unemployed and seeking work Unemployed and NOT seeking work Retired	

Do you speak English at home? 🗌 Yes 🗌 No If no, what is your household's primary language ?						
CHT can provide an interpreter for any required meetings at no cost to you. Would you like an interpreter? 🗌 Yes 🔲 No						
Are you or is any member in your house	hold Black, Indigenous, Person of Color (B	3IPOC)? Yes No				
If yes, what races/ethnicities are repres	ented in your household? Check all that ap	pply.				
American Indian, Aleut, Eskimo, or	Black or African American	Native Hawaiian or Pacific Islander				
Alaska Native	Caucasian or White	Race Not Listed				
Asian	Hispanic, Latino, Latina, or Latinx					
Is anyone in your household an active military member? 🗌 Yes 🗌 No 🛛 or a veteran? 🗌 Yes 🗌 No						

CO-APPLICANT (other individual who will be a co-owner of the property)							
First Name Middle		Middle Name	Middle Name		Last Name		
Birth Date (mm/dd/yyyy) G		Gender		Email Address			
Home Phone Number			Home Pho	ne Number			
Cell Phone Number			Do you receive text messa Yes No		ges? Relationship to Primary Applicant Other		
Marital Status Married/Domestic Partner Single Separated Divorced Widowed Ethnicity Hispanic Not Hispanic Were you born in the USA Yes No	Alask Asian Black Cauca Native Multip	ican Indian, Aleut, Es a Native or African Americar asian or White e Hawaiian or Pacifi ole race not listed	1	High Schu Some pos Certificat tech train Associate Bachelor	n High S ool Dipl st-seco ion fror ing pro e's degr s degre	ree	Employment Status Self-employed Work full-time for employer Work part-time for employer Homemaker Full-time student Permanently unable to work Unemployed and seeking work Unemployed and NOT seeking work

Other Household Member						
First Name	Middle Name	Last Name				
<u> </u>						
Birth Date (mm/dd/yyyy)	Gender	Relationship to Primary Applicant				
M F						
Does this household member live in the home at least	25% of the time? Yes No					
Employment Status if 18 years or older						
Self-employed	Homemaker	Unemployed and seeking work				
Work full-time for employer	Full-time student	Unemployed and NOT seeking work				
Work part-time for employer	Permanently unable to work					

Other Household Member						
First Name	Middle Name	Last Name				
Birth Date (mm/dd/yyyy)	Gender	Relationship to Primary Applicant				
	M F					
Does this household member live in the home at least	25% of the time? Yes No					
Employment Status if 18 years or older						
Self-employed	Homemaker	Unemployed and seeking work				
Work full-time for employer	Full-time student	Unemployed and NOT seeking work				
Work part-time for employer	Permanently unable to work					

Other Household Member						
First Name	Middle Name	Last Name				
Birth Date (mm/dd/yyyy)	Gender	Relationship to Primary Applicant				
	M F					
Does this household member live in the home at least	25% of the time? Yes No					
Employment Status if 18 years or older						
Self-employed	Homemaker	Unemployed and seeking work				
Work full-time for employer	Full-time student	Unemployed and NOT seeking work				
Work part-time for employer	Permanently unable to work					

*If you have additional household members, please list the information on an additional sheet.

PART 2: Economic Profile

Credit Score (if known):
Have you ever had a property foreclosed upon? 🗌 Yes 🗌 No 🛛 If yes, when?
Have you ever declared bankruptcy? 🗌 Yes 🗌 No 🛛 If yes, when?
Do you have a pre-approval from a lender? 🗌 Yes 🗌 No 🛛 If yes, please submit it with your application.
Will you be receiving a financial gift towards the purchase of a home? 🗌 Yes 🗌 No 🛛 If yes, how much?
Do you receive a housing assistance payment/section 8? 🗌 Yes 🗌 No 🛛 If yes, how much?
If yes, which housing authority do you receive your assistance from?

PART 3: Assets & Debts

ASSETS: Please list ALL assets any household member (including minors) has in the form of checking or savings accounts, stocks, bonds, CDs, IRAs, Inheritance, Equity in Real Estate, Other—please specify. <u>DO NOT COUNT</u>: Personal property such as clothing, furniture, cars, etc.

Household Member	Type of Asset	Cash Value	Clarification if Needed
		\$	
		\$	
		\$	
		\$	
		\$	

DEBTS: Please enter <u>the combined amount</u> of all household debts. We do not need copies of this information.

Туре	Balance	Monthly Payment	Minimum Payment
Credit Cards			
Education Loans			
Auto Loans			
Lines of Credit			
Mortgages			
Other			
Other			
Other			

If you have additional assets or debts, please list the information on an additional sheet.

PART 4: Income Information

Failure to report household income is considered fraud and can have serious consequences.

PLEASE LIST all earned income (money you've received for paid work) any household member age 18 or older receives.

Household Member	Type of Income	Employer Name (if applicable)	Current Gross Monthly Income*	Occupation (if applicable)	Start Date	Pay Schedule (2x/month, biweekly, weekly)
1.						
2.						
3.						
4.						
5.						

PLEASE LIST other sources of income (i.e. Social Security, SSI, SSDI, HAP, Child Support, etc.) for all household members.

Household Member	Source of Income	Current Gross Monthly Income:*	Clarification (if needed)
1.			
2.			
3.			
4.			
5.			

***Gross Monthly Income** is income before taxes and other deductions. If you are Self-Employed, please list your *Net Income* (after deducting business expenses) for the past 12 months. If you hold several jobs, list each one on a separate line.

PART 5: Current Living Situation

Please describe any special needs or accommodations required by your household (i.e. "one-level only" or "ADA-accessible bathroom required")					
If yes, please explain					
Are you at risk of being displaced from your current home? 🗌 Yes 🗌 No					
Current monthly rent/mortgage payment \$ Monthly utilities \$					
How many bedrooms are in your current home?					
Are you currently a CHT tenant or Homeowner? 🗌 No 🗌 Tenant 🗌 Owner 🔲 Co-Op Resident					
What best describes your current living situation? 🗌 Rent 🗌 Own 🗌 Live with Parents/Friends 🗌 Other					

PART 6: Homeownership Goals

CHT partners with Green Mountain Habitat for Humanity to build new homes that become part of our Shared Equity Program. These homes require buyers to complete sweat equity hours with Habitat. Are you interested in these homes? Yes No						
Do you currently own or share ownership in any real estate? 🗌 Yes 🗌 No						
Have you owned real estate in the last 3 years? If yes, when did you sell the property? 🗌 Yes 🗌 No 🛛 When?						
How much do you currently have saved specifically for buying a home?						
Where are you interested in purchasing?						
How many bedrooms would you like in your ne	ew home?					
Have you completed the HomeBuyer Educ	ation Workshop in the last 3 years? 🗌 Ye	es 🗌 No 🛛 If yes, when?				
Have you completed your Shared Equity Informational Meeting? 🗌 Yes 🗌 No 🛛 If yes, when?						
How did you hear about the Shared Equity Program?	What is your primary reason for wanting to purchase a home?	Which of the following is the biggest barrier to buying a home for your household?				
From current or past CHT homeowner	Desire to own a home of my own	Insufficient savings				
From friend or family	Desire for a larger home	Insufficient income				
Poster/flyer	Change in family situation	Insufficient work history				
Event	Job-related relocation	Poor credit history				
Internet search	Desire to be closer to family/friends	Debt				
Advertisement in newspaper/magazine	Desire for a home in a better area	Pending divorce				
Mailer	Desire to be closer to job/school/transit	Pets				
Facebook/social media	Desire for a smaller home					
Real estate listing/Zillow/Craigslist	Retirement	In how many months do you expect to be				
Referred by lender	Desire for a newly built/custom built home	financially ready to purchase a home?				
Referred by real estate agent	Financial security	Less than 1 month				
Referred by agency/non-profit	Other	2-4 months				
HomeBuyer Education		5-6 months				
		7-9 months				
		10 months or more				

Additional comments:_____

Certifications and Acknowledgments

It is our policy to verify all information contained in this application. In acknowledgement of this policy, please sign your name(s) where indicated. Anyone age 18 or older who will be living in the home must sign below.

I/We certify the following:

All the information contained and submitted in support of this application is true and complete to the best of my/our knowledge and belief.

I/We are aware that any misrepresentation may result in the forfeiture of my/our right to participate in any Champlain Housing Trust program and may result in legal action against me/us.

I/We understand that completion of this application does not guarantee my/our eligibility for the program and/or that I/we will successfully purchase a home through the Champlain Housing Trust. I/we understand that the opportunity to purchase a home through the Champlain Housing Trust is contingent upon the availability of funds and upon my/our successful completion of all Champlain Housing Trust eligibility requirements.

If I/we purchase a home through the Champlain Housing Trust I/we agree to enter into restrictions which will require the property to be owner-occupied, limit the transfer of the property to income-eligible buyers, limit the sales price and the amount of equity available upon resale or refinance. **I/We also agree to pay Champlain Housing Trust a one-time \$1,400 transaction fee at closing and a monthly stewardship fee of up to \$45.00 to Champlain Housing Trust.** I/we acknowledge that the intention of these restrictions is to ensure that opportunities to purchase affordable homes be preserved for future generations of buyers.

CONSENT TO RELEASE INFORMATION:

I/We authorize representatives from the Champlain Housing Trust to supply and receive information to/ from my/our employer(s), my/our financial institution(s), other housing assistance programs, the NeighborWorks® HomeOwnership Center, and/or my/ our Mortgage Lender to verify the information contained in this application and to confirm my eligibility for Champlain Housing Trust homeownership opportunities. This information includes, but is not limited to bank statements, employment status, income, outstanding debts, loan applications, appraisals, closing disclosures and other financial information. I/We understand that information in this application may be shared with funders for the purpose of funding compliance.

Anyone age 18 or older who will be living in the home must sign below.

Signature	Printed Name	Date
Signature	Printed Name	Date
Signature	Printed Name	Date
Signature	Printed Name	Date

Equal Opportunity: In accordance with the provisions of the Equal Opportunity Act and the Champlain Housing Trust's policies, there will be no discrimination against an applicant for these benefits on the basis of age, gender, race, color, marital status, sexual orientation, having one or more minor children, national origin, religion, ethnic background, physical or mental disability, or being a recipient of public assistance. If you or a member of your household is an individual with a disability, you have the right to request reasonable accommodation for that disability. The Champlain Housing Trust is committed to assuring that each individual has an equal opportunity to the use and enjoyment of the benefits of this program. TDD service for those individuals with hearing and speech disabilities is available at (802) 864-2526.

Confidentiality: In order to process an application, the Champlain Housing Trust may supply and receive information as detailed in the "Consent to Release" clause above. Information may also be released to comply with the auditing requirements of program funders. With these two exceptions, all personal and identifying information on an application remains fully confidential.



Consumer Privacy Policy

Please Keep for Your Records

Champlain Housing Trust (CHT) is a non-profit housing organization subject to the laws of the State of Vermont. CHT values the trust of its customers and is committed to the responsible management, use and protection of personal information. This notice describes the HomeOwnership Center's policy for the collection and disclosure of your information. We are entrusted with sensitive non-public information about you and your finances and uphold strict confidentiality procedures within our organization. We do not now, nor have we ever, sold or rented your non-public personal information to any non-affiliated third party for any reason.

<u>What information we collect</u>: We may collect "non-public personal information" which could include but is not limited to items such as your social security number, household income, payment history, and account balances. This information is collected in order to provide homebuyer education, individual counseling, shared equity investments and services, financing options, and loans.

The following are sources we may obtain information from:

· Information you provide to us, on applications and other eligibility or loan related documents

• Information we receive from third parties such as credit bureaus, employers or other income sources, institutions with which you have deposited funds or that have extended you credit

· Information about your transactions with us, our affiliates, or others

<u>What Information We Disclose</u>: We may share information under the law about our experiences or transactions with you or your account (such as your account balance and payment history with us) with companies related to us by common control or ownership ("affiliates"). However, where state law may be more restrictive, we will abide by the more restrictive requirements.

In order to expedite processing of our services on your behalf, CHT may need to disclose non-public personal information about you to "non-affiliated third parties" (that is companies not related to us by common control or ownership) and **will do so only with a signed authorization to release information from you.** These entities may include: attorneys, other lending entities, CHT funding sources as required, government-funded programs and/or service providers, or other government entities; and when required by law or in response to subpoenas; and to reputable credit reporting agencies via servicers ("credit bureaus"). We also may share information with other funding programs in order to combine different sources of loans and/or grants to help address your housing needs. Finally, in order to remain compliant with funders requirements, CHT may be required to allow funders such as (but not restricted to) HUD, NeighborWorks America, Foundations, CHAPA, VHCB and/or HPN to engage in a review process that may include reviewing electronic and/or hard copy files.

If the HomeOwnership Center shares information with any non-affiliated third party, we will require their agreement to protect the confidentiality of customer information and use it only for the specific purpose intended and not reuse, sell, rent, or disclose it in any other form to any other entity. We will continue to adhere to the privacy policies and practices described in this notice whether or not we find you eligible for our program, or if you pay off your loan with us.

Our Security Procedures: We will always maintain control over the confidentiality of our customer information, which includes having physical, electronic and procedural safeguards that comply with federal standards. We will permit only authorized employees, who are trained in the proper handling of our customers' sensitive non-public information, to have access to that information in order to provide you with quality products and superior service. All of our operational and data processing systems are in a secure environment that protects your information from being accessed by third parties. Thank you for your confidence in Champlain Housing Trust and the HomeOwnership Center and for allowing us to help meet your housing needs.



Conflict of Interest Statement

Please Keep for Your Record

Champlain Housing Trust (CHT) is a non-profit housing organization subject to the laws of the State of Vermont. CHT values the trust of its customers and is committed to fair and professional relationship. This notice describes the HomeOwnership Center's policy to avoid conflicts of interest.

CHT has clear protocols and policies in order to avoid conflicts of interest which include a limit on gifts that can be received by staff, a requirement to not engage in any activity that would result in personal gain to an employee and his/her relative, and a prohibition against preferential treatment of organizations or individuals. Where applicable, CHT's standard is to offer at least three options of lenders, Realtors®, inspectors, attorneys and contractors when providing resources to our customers and clients.

CHT's personnel policy for Conflict of Interest reads:

All employees must avoid engaging in any activity that could create a conflict of interest or the appearance of a conflict of interest. A potential or actual conflict of interest occurs whenever an employee is in a position to influence a decision that may result in personal gain for the employee or an immediate family member as a result of CHT's business dealings. A conflict may also arise if an employee engages in activity that has an adverse impact on the ability of CHT to carry out its mission in an efficient, effective manner. It is impossible to relate all of the situations that may cause or give the appearance of a conflict for CHT, but the following is an example of the type of prohibited conduct that may create an actual or potential conflict:

• Acceptance of gifts, money, discounts, or gratuities of a value greater than \$25 from any person or entity doing business or seeking to do business with CHT, particularly if the item is not offered to the general public.

Additionally, the HomeOwnership Center has added specific language pertaining to customers' rights to pursue resources, which reads:

Champlain Housing Trust's HomeOwnership Center provides home education and counseling (including financial literacy, rental, pre-purchase, delinquency & foreclosure mitigation and post-purchase), Shared Equity investments and assistance as well as home repair loans. HomeOwnership staff may discuss resources outside of CHT to address your situation; these may include housing agencies or programs, lenders, Realtors®, home inspectors, attorneys, contractors and other specific resources as appropriate. A customer is under no obligation to engage these other resources nor is a customer restricted to only these resources. It is important to note that Champlain Housing Trust encourages our customers and clients to engage in your own research to evaluate and choose resources that best suit your needs. Customers/clients are responsible for choosing resources.

Further, all CHT services are provided at will and any customer has the right to refuse services provided by CHT; a customer may withdraw from CHT services at any time. If you have any questions regarding these rights, please feel free to speak with the Program Manager or the Director of HomeOwnership.

We thank you for your confidence in Champlain Housing Trust and the HomeOwnership Center and for allowing us to help meet your housing needs.